



CLEVELAND STEEL CONTAINER CORPORATION

Terms of Sale

Pricing

Unless otherwise stated on an Attachment or on the Quotation and Specification form, pricing is based on a minimum truckload quantity of units. Any variation in pack quantity will reflect a difference in price based upon a freight differential.

Minimum Order Quantities

The following minimum order quantities apply to orders placed and shipped direct from CSC to any customer location:

Litho/Roll Coated Pails/Covers: 2000 units

All Other Plain Painted Pail//Covers : 1000 units

CSC manufactures all products to order, and maintains no finished goods inventory. We therefore reserve the right to ship product quantities with a variance of plus or minus 5%.

Lead Times

Year-round standard lead-time is approximately 10-15 working days for plain pails and 15-20 days for litho pails, not including shipping time. Depending upon seasonal business fluctuation and delivery location, lead times may vary. CSC makes every effort to keep its customers informed of changes to lead times. Special requests for rush orders will be accommodated whenever possible.

Credit Terms

CSC's standard credit terms are ½% 10, net 30 days, unless otherwise noted.

Pallet Charges

Pallets are billed separately on invoices at the rate of \$7.00 each, unless otherwise noted.

Litho Plate Charges

Cleveland Steel Container coordinates all litho design and plate-making work for its customers through approved vendors. CSC bills charges for design, artwork, proofs and litho plates separately, unless otherwise noted.

Product Compatibility

As stated in Code of Federal Regulations 49, Product and Container compatibility is the sole responsibility of the shipper. Cleveland Steel Container assumes no responsibility for product compatibility testing and selection of a proper container, and makes no representations as to product and container compatibility upon sampling or sale. Proper compliance with pail closing instructions as provided by Cleveland Steel Container is the sole responsibility of the shipper.

Applicability

Cleveland Steel Container's Standard Terms and Conditions as included herein apply unless otherwise stated in writing.